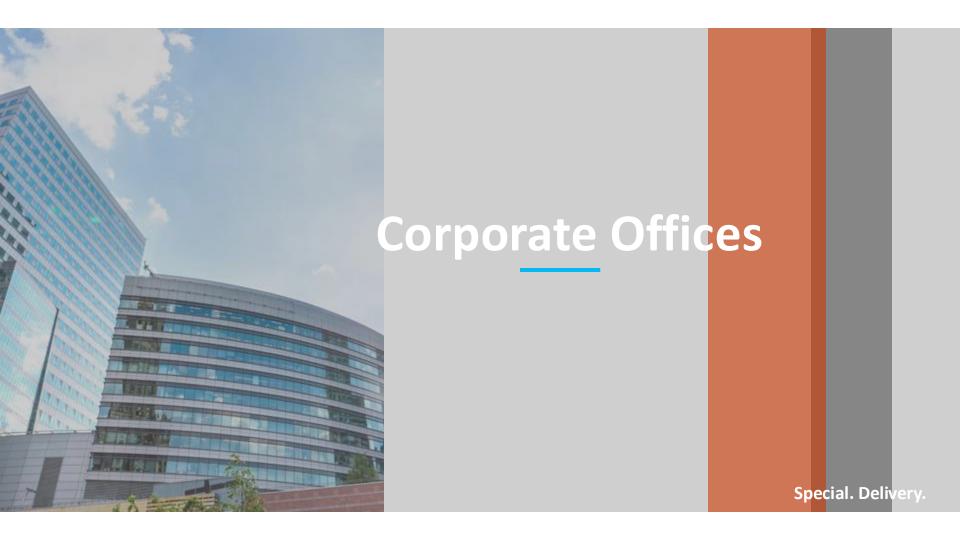
/// PARCEL PENDING® by Quadient





Package Receiving Trends







Many companies are experiencing significant increases in package volume.



More inbound packages necessitates more manpower and extra space.



Hand delivering packages across the office complex is becoming costlier, more complex and less practical.

Emerging Challenges



- Flex schedules
 - Difficult to predict when employees will be in the office
- Dynamic workspace (hoteling)
 - Harder to know where employees are currently located
- Allowing delivery of personal packages at work
 - A popular benefit with employees
 - May require expanded storage
 - Potential for added liability



Ideal Inbound Parcel Workflow





Simple & Efficient Receiving

When carriers drop off packages, creating internal delivery records is as easy as scanning a barcode



Fast Delivery to Employees

Moving packages from receiving area to recipients is a well-organized and streamlined process



A Complete Digital Chain of Custody

Package movements from person-to-person or place-to-place are easily captured along the way



Reliable Proof of Delivery

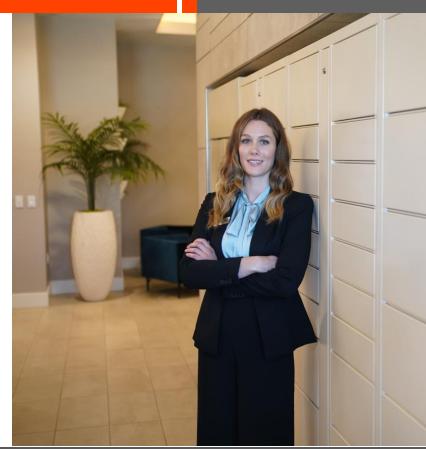
Who took final possession of a package and when that occurred can be retrieved in seconds



Package Delivery Using Parcel Lockers

/// PARCEL PENDING® by Quadient

3 Simple Steps



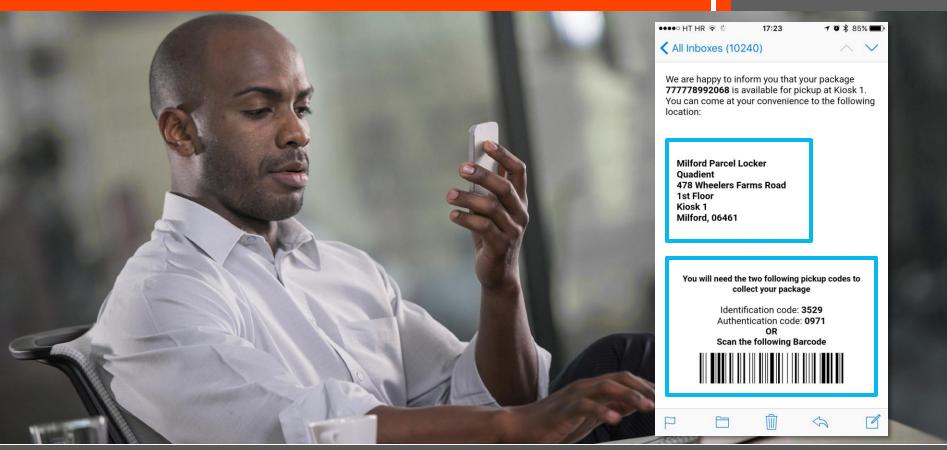
1 Package Delivered Into Parcel Locker by Staff





2 Employee Receives Pickup Notice via Email/Text





Employee Retrieves Package





Contactless Pickup Option







Delivery Staff Benefits

/// PARCEL PENDING® by Quadient

- Eliminates conventional package logging and delivery route sorting
- Minimizes time and resources required for package deliveries
- Provides fully automated proof of delivery for every package
- Improves security and helps prevent lost or stolen items
- Accommodates accountable mail items such as Certified Mail[™]



Employee Benefits

//// PARCEL
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by Quadient

- Receive instant email notification
 - No need to call anyone to find out if my package has arrived
- No waiting for delivery staff to bring me my package
- Pick up my packages any time that's convenient for me
- Retrieve my packages in 30 seconds or less





Security



- Camera photographs employee when correct pickup codes entered
 - Dual proof of delivery: digital image of recipient plus signature
- Tamper detection technology with audible alarm
- Automatic electronic logging of all deliveries and pickups
- Security camera (optional)



Software Analytics & Reporting

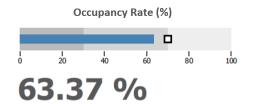
/// PARCEL
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by Quadient

- Real-time locker status from your web browser
 - Graphical map of all lockers
 - # Available / in use / left open
- Standard & custom activity reports
 - For all or individual lockers
- Single-screen summary data via dashboards



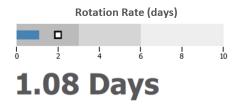
Business Intelligence Dashboard





Inputs: 6305 6305 Carrier deliveries O Customer returns **Outputs: 6271**

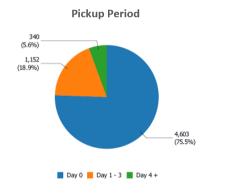
6095 Customer retrieved 0 Carrier collected (returned) 121 Carrier collected (non retrieved) 55 Carrier collected (redirection)



Average % of Lockers Occupied

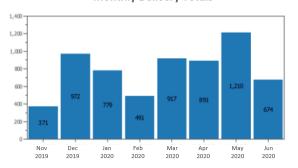


Average Time Until Package Pickup

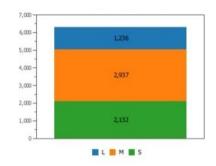


% of Pickups by Span of Days

Monthly Delivery Totals



Box Size Utilization



Usage by Locker Size

Total Deliveries in Lockers by Month

Superior Design

/// PARCEL PENDING® by Quadient

- Only lockers in America built with ATMstyle durability and longevity
- Both indoor and outdoor lockers available
- Modular components build lockers with the optimal box quantity and size variety
- Lockers can be personalized with your company's branding



Solution – Business Impact





Better Employee Engagement

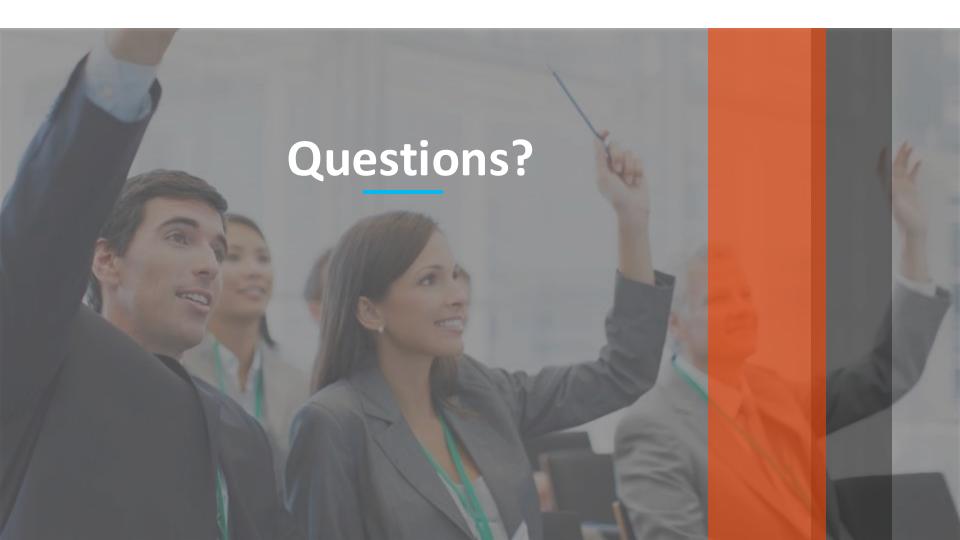


Greatly Improved Efficiency



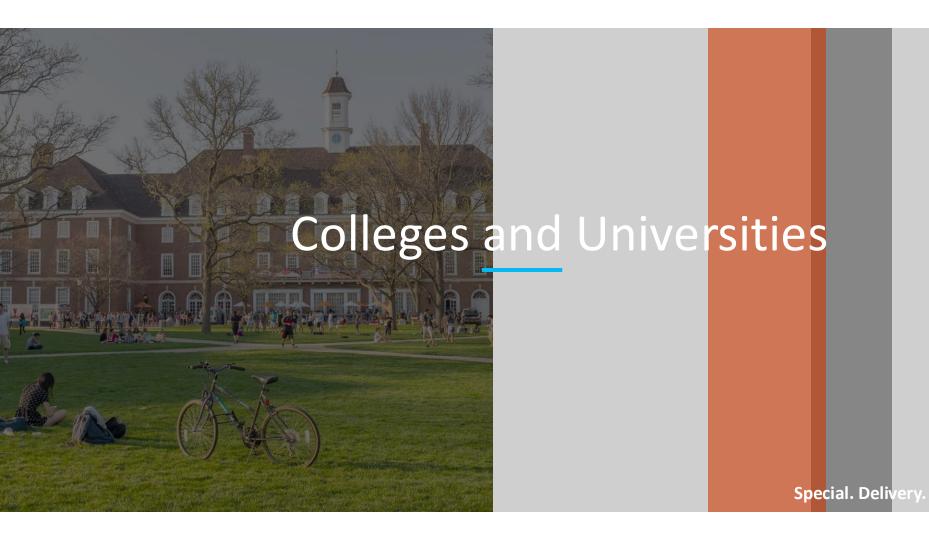
Reduced Risk/Exposure

Enhance Your Workspace Design With Parcel Pending





Thank You



Package Overload on Campus







Each year, colleges are experiencing doubledigit increases in package volume.



The surge of inbound packages is requiring more physical space and manpower.



Delivery logistics and package security are increasingly difficult to manage.

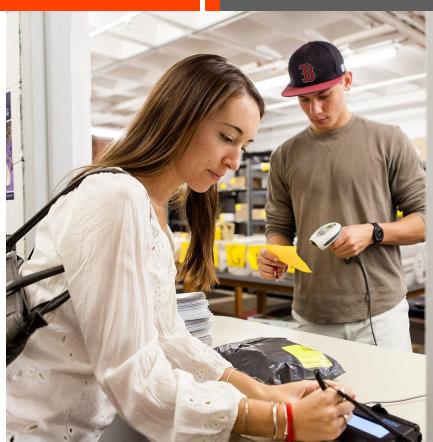


Peak package receiving periods can be overwhelming (e.g. semester start)

Common Package Delivery Practices



- Mail Services notifies students of waiting packages via:
 - Paper slip in student mailbox or
 - Email message
- Students pick up packages at:
 - A central student center facility or
 - One of multiple residence hall package centers



Typical Concerns – Mail Services Staff

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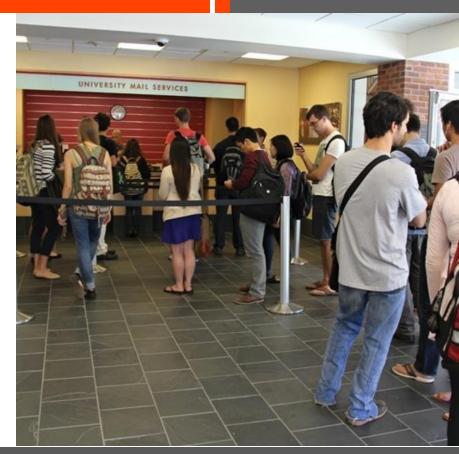
- Large quantities of packages must be stored and kept organized
- Overflowing storage shelves can lead to misplaced packages
- Moving packages around campus increases the risk of loss or theft
- Inbound package management consumes too many resources



Typical Concerns – Students

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by Quadient

- Can only pick up packages during limited hours of operation
- Long lines occur too often
- Congregating in lines makes social distancing a challenge
- Too much lag time between:
 - Date carrier delivers package
 - Date Mail Services has package ready for pickup



Package Delivery Wish List – Mail Services Staff



- Increase available work space in package receiving and storage areas
- Reduce the number of times each package must be handled or moved
- Decrease hours per day dedicated to package-related tasks



Package Delivery Wish List – Students

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- Electronic notification as soon as their packages arrive
- No waiting in line
- Pick up packages on their schedule, whether day or night





Centralized and Decentralized Options



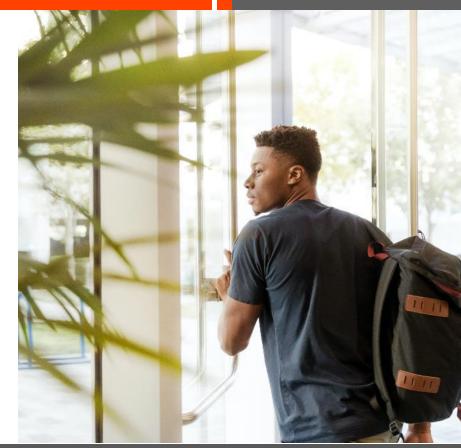
- Central Hall
- 2. Community Center
- West Hall
- 4. North Hall
- 5. Student Center
- 6. East Hall
- 7. South Hall



Package Delivery Using Parcel Lockers



3 Simple Steps



1 Package Delivered Into Parcel Locker by Staff





2 Email and/or Text Automatically Sent to Student





3 Student Retrieves Package





Contactless Pickup Option







Package Distribution Staff

/// PARCEL PENDING® by Quadient

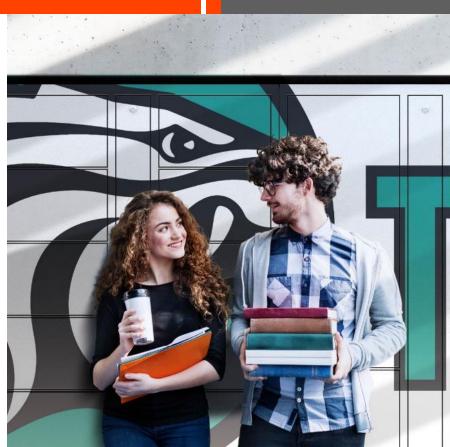
- Hand sorting and storing packages is mostly eliminated
 - Vast majority of packages go straight into lockers
 - Package handling frequency is drastically reduced
- Package storage areas can be reconfigured to create more space
- Reclaim countless labor hours, and free up resources for other jobs

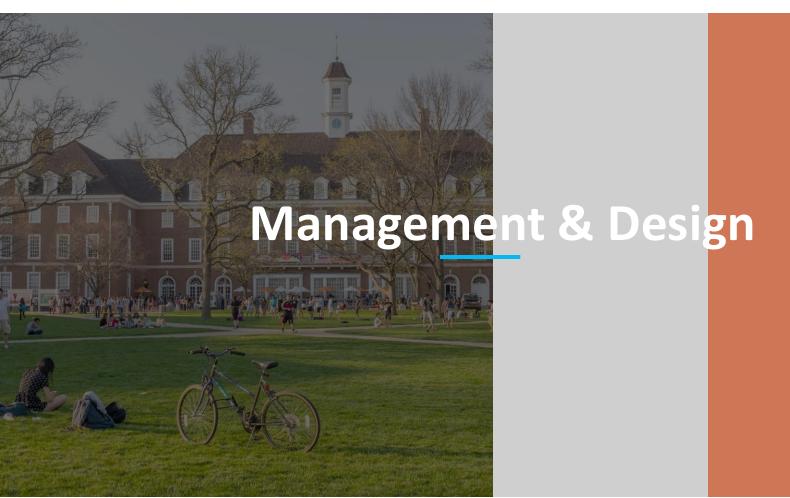


Students

//// PARCEL PENDING® by Quadient

- Self-service, limited/no contact with staff
- Promotes social distancing
- Improves student experience
- Packages are ready for pickup much sooner
- Instant email notification
 - Daily reminder messages sent until pickup occurs
- Pick up packages in less than 30 seconds –
 24 hours/day, 7 days/week





Special. Delivery.

Security

//// PARCEL PENDING® by Quadient

- Camera photographs recipients when correct pickup codes entered
 - Dual proof of delivery: digital image of recipient plus signature
- Tamper detection technology with audible alarm
- Fully automated electronic log of all deliveries and pickups
- Optional security camera at screen
- Signature capture of recipient



Software Analytics & Reporting

/// PARCEL
PENDING®
by Quadient

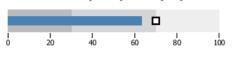
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Business Intelligence Dashboard

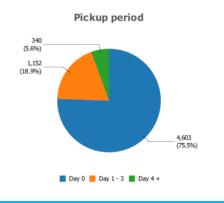






63.37 %

Average % of Lockers Occupied



% of Pickups by Span of Days

Inputs: 6305

6305 Carrier deliveries 0 Customer returns

Outputs: 6271

6095 Customer retrieved 0 Carrier collected (returned) 121 Carrier collected (non retrieved) 55 Carrier collected (redirection)

Total Deliveries & Pickups



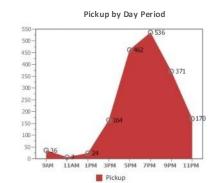
Total # Deliveries in Lockers by Month

Rotation rate (days)



1.08 Days

Average Time Until Package Pickup



Pickups by Time of Day

Superior Design

//// PARCEL PENDING® by Quadient

- Only lockers in America built with ATMstyle durability and longevity
- Both indoor and outdoor lockers available
- Modular components build lockers with the optimal box quantity and size variety
- Lockers can be personalized with your school's branding



Customer Branding Examples















A High-Impact Solution





Better Student Experience



Improved Efficiency



Reduced Risk/Exposure

Competing Schools Have Them, and So Should You!





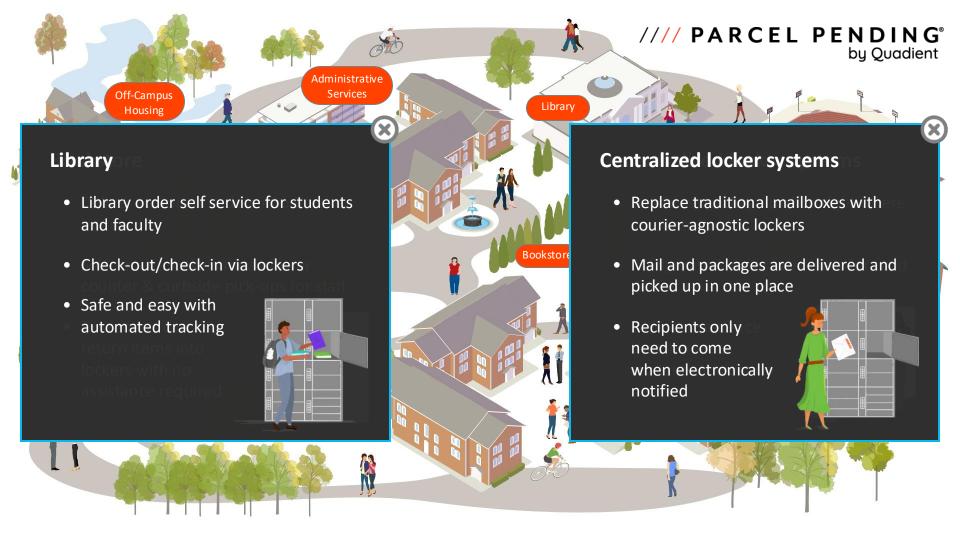


//// PARCEL PENDING

by Quadient

Introducing The Campus Hub™

Special. Delivery.



Campus Hub







One Platform, Many Solutions

- Shared distribution and campus-wide control
- Individual locker and consolidated usage analytics
- Access all asset tracking on campus remotely
- Track staff and students picking up and dropping off items
- Streamline support costs across many departments
- View all drop-off points for easy redirection of traffic





Campus Hub System





- Facilitate social distancing
 - Minimize lines and congregating
- Prevent lost or stolen items
 - Full chain-of-custody tracking
 - Fewer touchpoints = less human error



- Minimize time and resources required for package deliveries
- Simplify budget forecasting





- Make on-campus lockers available to offcampus students
 - Charge a convenience fee for access
 - Drive more campus foot traffic to revenue-generating venues



Customer Engagement

- Fast and convenient package pickup
 - Improve the overall student experience

A Few of Our Client Partners













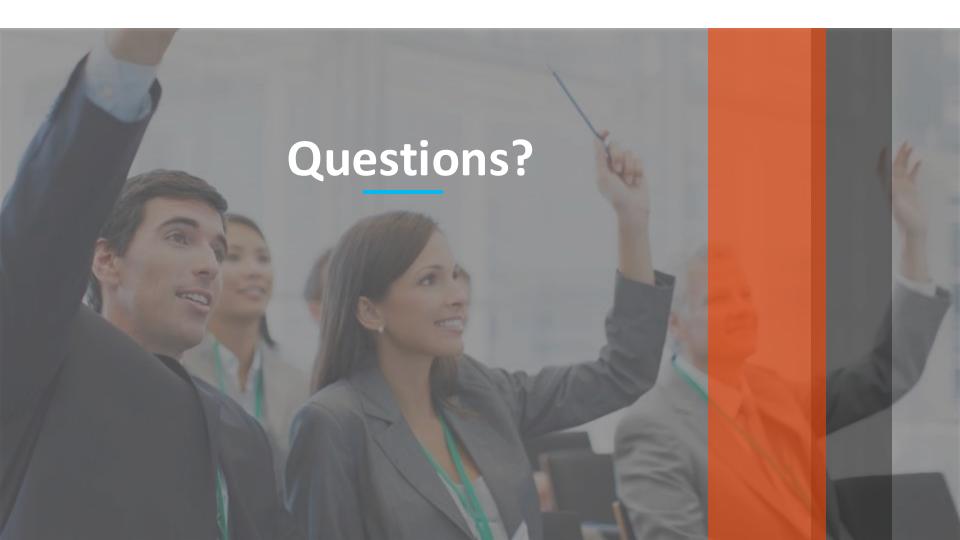














Thank you